



WHAT IS FBLA-PBL?

Future Business Leaders of America-Phi Beta Lambda is a nonprofit 501(c)(3) education association with a quarter million students preparing for careers in business and business-related fields. The association has four divisions:

- ≡ Future Business Leaders of America (FBLA) for high school students;
- ≡ FBLA-Middle Level for junior high, middle, and intermediate school students;
- ≡ Phi Beta Lambda (PBL) for postsecondary students; and
- ≡ Professional Division for those not enrolled in school or postsecondary school, such as business people, FBLA-PBL alumni, educators, and parents who support the goals of the association.

WHAT IS THE PURPOSE OF THE PROFESSIONAL DIVISION?

The Professional Division supports and promotes FBLA-PBL, Inc. and its goals.

- Service—support the association’s programs and serve as liaisons between the workplace and the classroom.
- Education—mentor the members of the association to strengthen leadership abilities and provide career counseling.
- Progress—keep members informed and up to date on current business trends.

HOW DO PROFESSIONAL DIVISION MEMBERS BENEFIT THE ORGANIZATION?

- Enhance a chapter and its activities
- Serve as liaison between business and classroom
- Share real-life experiences at meetings and workshops
- Provide professional development training through workshops
- Arrange tours of local businesses
- Guide members as they prepare for competitive events
- Judge at local, state, and national competitions
- Help chapters with fund-raising
- Create internships and shadowing
- Offer scholarships and other financial support

WHAT BENEFITS DO PROFESSIONAL DIVISION MEMBERS RECEIVE?

Established business professionals can help teach and encourage the rising generation of business leaders. Professional members give students the chance to work one-on-one with experienced leaders. In addition to the great feeling members receive from helping high school and college students, members receive a number of valuable, tangible benefits in exchange for their membership dues. Members receive *The Professional Edge* and other national publications like *Tomorrow’s Business Leader* and the *PBL Business Leader*.

Professional Division members also receive:

- ≡ Hotel and lodging discounts
- ≡ Car rental discounts
- ≡ Additional discounts and exclusive membership offers

FBLA-PBL sponsors conferences and seminars for members. These programs are designed to foster the development of business leadership skills.

≡ **National Leadership Conference:** The National Leadership Conference recognizes high school and college members' achievements and competitive drive. Professional Division members serve as event judges throughout the four-day conferences. Professional Members also provide generous financial support to recognize students who place in the top 10 of over 50 competitive events. The conference also features workshops, activities, and on-site competitive events geared toward Professional Division members.

≡ **National Fall Leadership Conference:** Each fall, members from across the nation gather for one of four conferences designed to guide and motivate their success for the year. This includes workshops, seminars, exhibits, and general sessions, as well as the benefit of networking among their peers from other cities and states.

JOIN TODAY!

The Professional Division will provide the best opportunity to help you become an active FBLA-PBL member. Whether your interest lies with a local or state chapter, your talents are needed and will be put to good use. There are two types of Professional memberships available:

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| ≡ One-year membership* | \$25.00 per year | (\$8.00 rebate to the state chapter) |
| *California | \$30.00 per year | (\$13.00 rebate to the state chapter) |
| ≡ Lifetime Membership | \$350.00 | (\$50.00 rebate to state chapter) |

FUNDING & ENDORSEMENTS

FBLA-PBL, Inc. is funded by membership dues, conference fees, corporate contributions, and grants. FBLA-PBL is recognized by the Association for Career and Technical Education, International Assembly for Collegiate Business Education, National Association of Parliamentarians, National Association of Secondary School Principals, National Business Education Association, and the U.S. Department of Education.

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FBLA-PBL brings business and education together in a positive working relationship through innovative leadership and career development programs.